HOW CAN YOU START THE CONVERSATION?

INNOVATION

PASSION

POWER

PRESTIGE

TRUST

MYSTIQUE



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INTRODUCE YOURSELF WITH HUMOR, OR AN UNEXPECTED OBSERVATION

CONNECT INSTANTLY WITH A WARM SMILE AND OPEN BODY LANGUAGE

> START A CONVERSION WITH A STRONG OPINION

OPEN TOPICS ABOUT IMPROVEMENT

MAKE THEM FEEL COMFORTABLE

ASK INTELLIGENT QUESTIONS

SHOW INTEREST BY ASKING FOR DETAILS

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